# Th<mark>ought</mark> Rock

### 5 Ways Process Management Tools Can Ensure ITIL Implementation Success

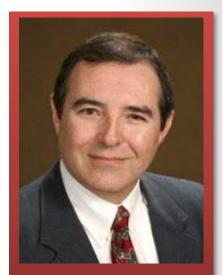
The ITIL framework represents the most advanced and best practice approach to IT service management. However, we all know it's a long way from the design of a process to its successful implementation.

Learn how active process automation tools can take a process design from a passive documentation file, to an active achievement. Frank Herman of LeanVista LLC will review 5 unique ways how these management tools create an environment of success for your ITIL implementation.

#### Key Learnings:

- 5 ways how process management tools can ensure ITIL implementation success

- General capabilities of a workflow engine



Frank Herman LeanVista frank.herman@leanvista.com

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# Disclosure

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- LeanVista is a business partner of Swift Software, manufacturer of JobTraQ Workflow and Task Automation software platform
- LeanVista manufactures the CareTran<sup>tm</sup> Care Coordination healthcare solution, based in part on the JobTraQ platform
- LeanVista is an ATA-in-training for the B-Wyze Group of companies
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# Definitions

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- Process Management
  - Process management is the ensemble of activities of planning, creating and monitoring the performance of a process. ITIL is, in part, a process management approach
  - In ITIL, Continual Service Improvement activities are embedded across the ITIL Service Lifecycle
- Process Management Tools
  - A tool is any physical item that can be used to achieve a goal, especially if the item is not consumed in the process.
  - Process Design/Diagramming Tools e.g. "Swim lane diagrams" etc.
  - Process Automation Tools e.g. JobTraQ, Lombardi
    - Definition
    - Execution
    - Data capture
  - Process Business Intelligence Reporting e.g. Business Objects, Crystal Reports





# What is ITIL?

- Global best practice for IT service management, rooted in IT but applicable to technology-enabled business processes as well
- A framework identifying specific service management processes, their inputs, outputs and integration, but not the specific processes themselves – that's up to you
- A means to unite an organization around a common vision e.g. "There is the end vision, here's where we are today and how we are getting there". As such, it's a great "check off " aid e.g. Not necessarily how to do something (although much guidance is provided), but more like "Are we doing this process at all"?
- A way to perform Continual Process Improvement
- A common language adopted across the globe
- A means to individual career growth, advancement and increased value contribution to the enterprise

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- ITIL is a framework
- Implementing the ITIL framework is really about successfully *implementing service processes* in alignment with the ITIL framework *in sync with your environment and specific needs*
- Success comes in many forms
  - Quantitative: Achieving a SMART goal e.g. "Solve 65% of Tier 1 tickets without escalation to Tier 2 in 24 hours"
  - Qualitative e.g. "Organizational epiphany: Maybe ITIL / Process Automation could improve customer satisfaction. Let's try a pilot."





# Summary of 5 Ways...

- Process management tools unite an organization's People, Process (ITIL or Business Processes), and Technology in a Seamless Cost Effective manner that significantly Increases Productivity and Profitability:
  - 1. Increased Organizational Visibility
  - 2. Real-Time Speed
  - 3. Defined Quality
  - 4. Accountability / Regulatory Compliance
  - 5. Improved Financial Performance
- Resulting in an <u>improved capability to compete</u>



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### Views on The Path to Process Automation LEANVISTA

- Let's go on an ITIL process automation journey...
  - ITIL framework
  - From framework to process
  - From process to swim lane diagram
  - From diagram to automation





# The ITIL Framework

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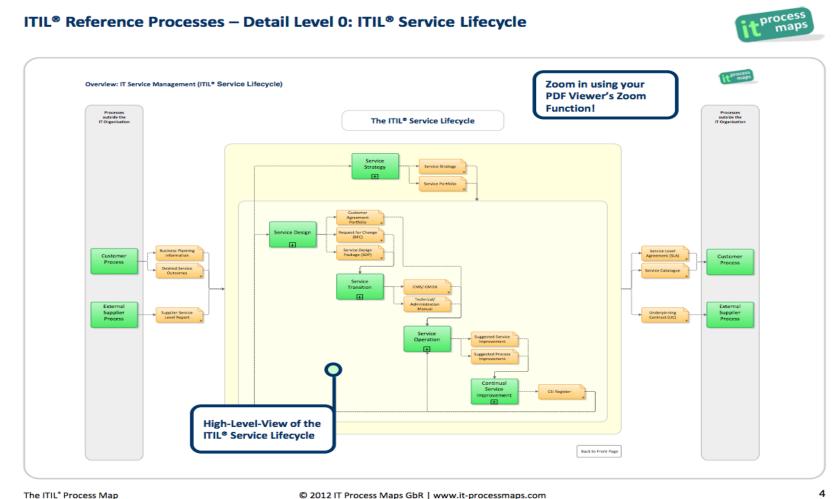
Source: www.itsmwatch.com



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## From Framework to Process **LEANVISTA**

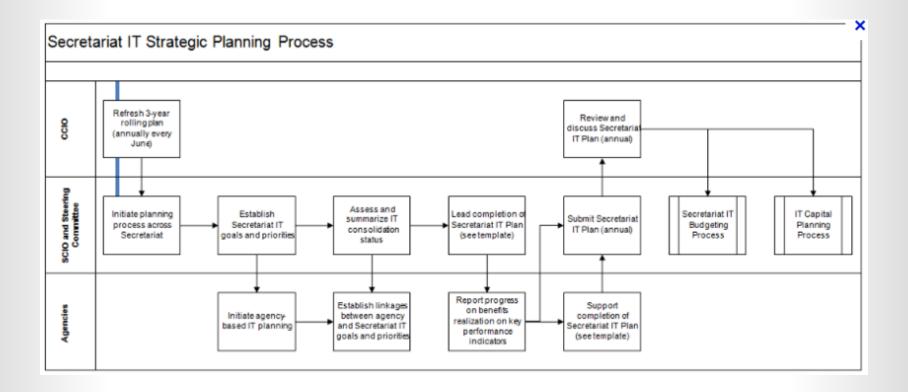


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### From Process to Swim Lane Diagram *LEANVISTA*



Source: State of Massachusetts



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### Process Automation Examples LEANVISTA

### Examples of How Process Management Tools Ensure ITIL Implementation Success Utilizing a Workflow/Task Automation Platform





## **Create Your Process Tasks**

#### Calendar Recurring Tasks Administration Projects & Tasks Contacts My Account Reporting Additional Info ← List Task Info Tools 🔣 JohTiaO ð 😹 😵 Help Task Id: 990 - Please review the final contracts and setup a kickoff meeting Create New Task Type: Demo Task Type Created By: Bob Smith Post Date: 7/19/2012 3:13:44 PM Time Log Total: 0 sec 🙆 ÷ \$ Q Parent Project Q **Alert Levels** \* Customer Widget Inc [Everyone] × My Tasks (54) **View Client Location Get Driving Directions** Low (29) Bob Smith [Systems Administration] × Susan WorkerBee [Production] × High (25) Q \* Employe Team Tasks (134) Low (39) Joe CEO [Senior Management] × Q Other Notification Recipients High (94) \* Brief Description Please review the final contracts and setup a kickoff meeting Unsaved Tasks Complete SOX compliance... Bob. Write up engagement do... Legal has approved the language in the attached file, can you ans Sue please review it and make sure it still gets you what you wanted? If so, and if the vendor approves this, please schedule the meeting so we can get this project started. **Unsaved** Contacts Extended Description Thanks! Bob Smith loe CPE for Willow Inc. Unsaved Recurring Tasks -Status In-Progress Due Date 9/15/2012 11:59:59 PM Task #62 being created Calendar Info Priority Normal • Unsaved Workflow Rules Show On Calendar 🤄 Yes 💭 No Percent Complete 30% Ŧ Once a job is scheduled, r. 10:00 AM Start Date 9/3/2012 Copied Records End Date 9/3/2012 📰 12:00 PM 🔳 Task: Placeholder T... 🚑 💆 🔳 Task: Systems Inte... 🚑 🎽 🔳 Project: Approval T... 👘 🎉 • Send Reminders 30 minutes ▼ to Assignee 🔳 Contact: Bob Smith 🛛 🚑 🌋 Dependencies This task has 0 predecessor(s) and 0 successor(s). Show **Running Timers** Send fund info to land inve... Write up engagement doc.. 🝺 云 🗞 🔋 Save And Only Notify Assignee 🔺 Discard Changes

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# **Define Workflow Rules**

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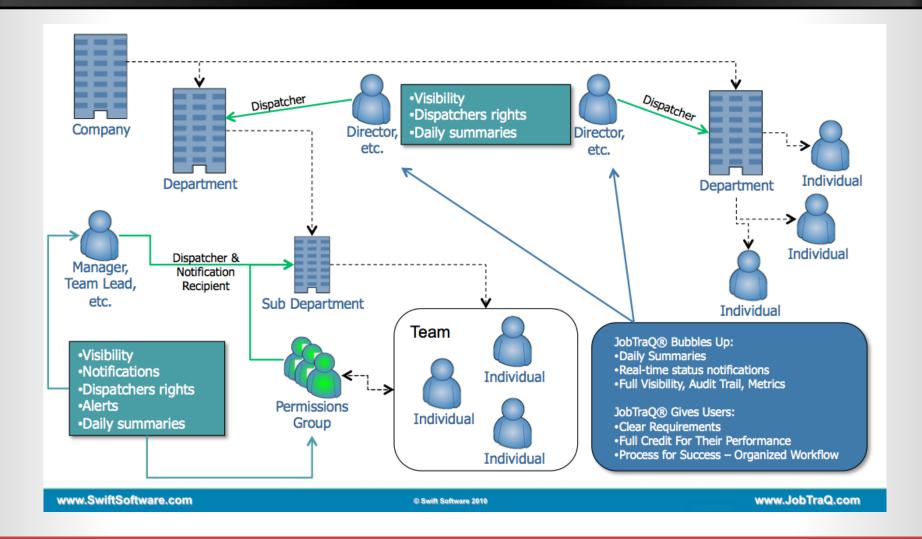
Workflow					di d
Editing Rule #103					
Rule Info					
Rule Description	Reassign Defect Related Engineering Changes to Joan	tor OA			
Process Category	Change Management	•	Rule Is Enabled	€ Vec C No	
	s rule when one of these fields is changed and the task n	natches all of th	hem)		
Client <sup>†</sup>					2
Assignee <sup>†</sup>					<b>P</b>
<sup>+</sup> To make the Assignee o	r Client criteria match everyone in an organizational unit, select th	nat organizational	unit.		
Task Type	Engineering Change Request	•	Status	EC Completed - Pending Review	•
User-defined Filter	Change Category	Contains		Defect	÷
Rule Priority	5 Higher numbers will cause this rule to override other rules.	•	🗖 Do not run th	s rule if the task is already assigned to the New Assignee	
Action (When the function of the second s	is rule runs, change the task's fields to these new values	5)			
Client					9
Assignee	Joan Smith-Inspector [Quality Assurance] ×				4
Task Type	Inspection Task	•	Status	QA10 - Awaiting QC	•
User-defined Values					¢
Generate <u>New T</u>	asks (When this rule runs, create these projects and tas	ks)			
	ld Project 🛖				

Source: Swift Software, Inc.





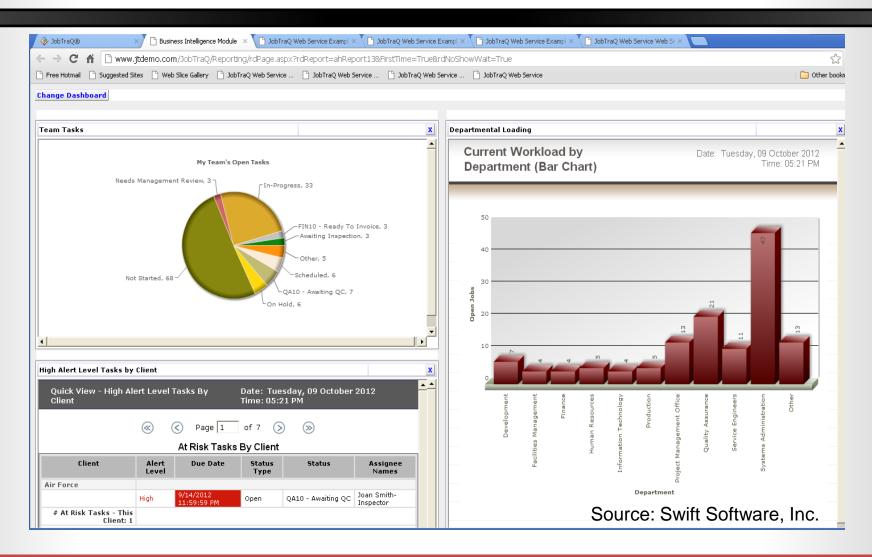
# Organizational Visibility Model LEANVISTA



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# Macro Organizational VisibilityLEANVISTA



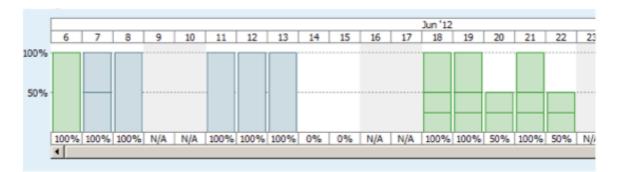
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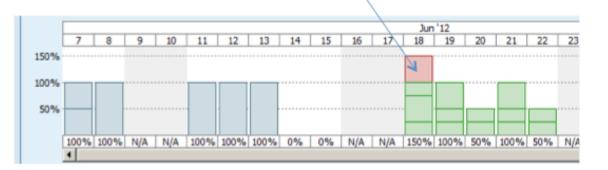
## **Resource Visibility**

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Angus Smith's resource utilization report at the start of the day.



Angus Smith's manager added a task for June 18<sup>th</sup> which now shows Angus over utilized beyond capacity. Angus will need to work late or perhaps miss the milestone unless another resource is assigned to this task.



Dan Brown, Angus Smith's manager, wants to figure out who else on the finance team is available to pick up the task so that Angus is not over utilized (see next two slides).

Source: Swift Software, Inc.





# Task Visibility

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Projects & Tasks Calend	dar Contacts My Acco	ount Recurring Tasks Re	eporting Administration			
	← List Task Info	Additional Info				Tools
	Task Id: 990 - Please review	he final contracts and setup a kickof	ff meeting			ð 🕱 🌾
Create New	Task Type: Demo Task Type C	reated By: Bob Smith Post Date: 7/19	9/2012 3:13:44 PM Time Log Total: 0 s	ec 🐌		
<b>♦ ₽ ₽</b>	Parent Project		<u> </u>			9
Alert Levels	* Customer	Widget Inc [Everyone] ×				9
My Tasks (54) Low (29)		View Client Loca	ation		Get Driving Direction	5
Medium (0) High (25)	* Employee	Bob Smith [Systems Administration] >	<ul> <li>Susan WorkerBee [Production] ×</li> </ul>			9
Team Tasks (134) Low (39)		Joe CEO [Senior Management] ×				
Medium (1) High (94)	Other Notification Recipients	JUE CEO (Seniur Management) ×				9
Unsaved Tasks	* Brief Description	Please review the final contracts and	d setup a kickoff meeting			
<ul> <li>Complete SOX compliance</li> <li>Write up engagement do</li> </ul>		Bob,				
Unsaved Contacts		Legal has approved the language in please schedule the meeting so we		lease review it and make su	re it still gets you what you wanted? If so, and if t	ie vendor approves this,
Bob Smith	Extended Description	Thanks! Joe				
CPE for Willow Inc.						h
Unsaved Recurring Tasks Task #62 being created	Status	In-Progress		•	Due Date 9/15/2012 📰 11:59:59 PM	
Unsaved Workflow Rules	Show On Calendar		lar Info ————	-	Priority Normal	▼
Once a job is scheduled, r	Start Date				Percent Complete 30%	•
Copied Records	End Date					
<ul> <li>Task: Placeholder T 🐺 🎽</li> <li>Task: Systems Inte 🌾 🎽</li> </ul>		12.00 F M				
<ul> <li>Project: Approval T 4 10 10 10 10 10 10 10 10 10 10 10 10 10</li></ul>	Send Reminders	30 minutes	💌 to Assignee	<b>•</b>		
Running Timers	Dependencies	This task has 0 predecessor(s) and (	0 successor(s). Show			
👌 send fund info to land inve						
Write up engagement doc						
4	Save And Only Notify Assignee 🛦	Discard Changes		Source:	Swift Software, Inc.	🖻 🞫 🍃 💐 🖉
				000100.		

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## Security

### *LEANVISTA*

Contact List Contact Info Contact	Import	
Contact Id: 323		
Dispatcher For Select the individuals, organizational units, and assets whose tasks should be able to be managed by the current contact.		
~		<b>4</b>
Receives Notification From Select the Individuals, organizational units, and assets whose tasks should send email notifications to the current contact.		
~		45
Permission Group Members		4 )
Can Add Tasks and Projects		
Can Edit Tasks and Projects	OYes⊙No	
Can Delete Tasks and Projects		
Can Notify Assignee When Saving Tasks And Pro		
Can Notify Owner When Saving Tasks And Proje		
Can Notify Everyone When Saving Tasks And Proje	01050110	
Can Save Tasks And Projects Without Sending N		
Can Add Recurring Tasks and Projects	0.000	
Can Edit Recurring Tasks and Projects		
— — — — — — — — — — — — — — — — — — — —		
Can Delete Recurring Tasks and Projects		
Can Delete Recurring Tasks and Projects Can Add Appointments		

Source: Swift Software, Inc.

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## SOX Audit Trail

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		setup a kickoff meetin	。
evision	Changed By	Change Date/Time	Change Summary
1	Bob Smith	8/16/2012 12:58:28 PM	Task Created     Building Number changed to "3800"     Billable changed to "Undetermined"     Created By changed to "Bob Smith"     Electrical Design Submitted changed to "no"     Project/Task Type changed to "Demo Task Type"     Miss Utility Called? changed to "No"     Post Date changed to "No"     Priority changed to "Normal"
2	Bob Smith	8/16/2012 12:58:28 PM	<ul> <li>"[following added by Bob Smith on 11/6/2008 2:58:06 PM] Please be careful with this implementation, the user group is very sensitive to downtime Percent Complete changed to "30%"</li> <li>Miss Utility Number changed to "10274568"</li> <li>Miss Utility Called? changed to "10274568"</li> <li>Oustomer changed to "Widget Inc"</li> <li>Start Date changed to "8/6/2012 3:00:00 PM"</li> <li>Show On Calendar changed to "Yes"</li> <li>Lot Number changed to "86799a"</li> <li>Materials Estimate changed to "160", Legal has approved the language in the attached file, can you and Sue please review it and make sure it setterials Estimate changed to "8/6/2012 5:00:00 PM"</li> <li>Electrical Wire Guage Required changed to "16"</li> <li>Electrical Permit Number changed to "3/12679879"</li> <li>Due Date changed to "8/6/2012 5:00:00 PM"</li> <li>Due Date changed to "8/18/2012 12:00:00 AM"</li> <li>Brief Description changed to "Medium"</li> <li>Parent Project changed to "Medium"</li> <li>Parent Project changed to "Medium"</li> <li>Contact(s) added to Employee: Bob Smith; Susan WorkerBee</li> <li>Contact(s) added to Other Notification Recipients: Joe CEO</li> </ul>
3	Alert Level Processor	8/16/2012 12:58:28 PM	Alert Level changed to "High"
4	Bob Smith	8/16/2012 12:58:28 PM	Start Date changed to "8/6/2012 3:00:00 PM"     End Date changed to "8/6/2012 5:00:00 PM"     Alert Level changed to "High"
5	Bob Smith	8/16/2012 12:58:28 PM	• End Date changed to "8/6/2012 5:00:00 PM" • Start Date changed to "8/6/2012 3:00:00 PM"

Source: Swift Software, Inc.





# Helps ITIL Service Strategy

- Automation is good at remembering things and doing repetitive tasks; humans are good at inventing things. To each his own. Why devise a strategy that plays into weakness?
- Global collaboration is easier with it; difficult/impossible without it.
- It makes financial sense. Automation puts scale and leverage to labor-driven cost models. That's why we don't dig ditches by hand anymore.
- ITIL is not just about IT Service Management it's about all Service Management all kinds of services your business performs to compete
- It binds you to your customers/suppliers and erects barriers to exit
- Automation makes you think about what you're really doing. It forces you to make choices.
- Automation creates *speed*. Speed kills. It kills *you* when you have to make important decisions based on hunches. It kills your *competitors* when you do things better and faster for less. It kills *waste* when you eliminate unnecessary steps.



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# **Helps ITIL Service Design**

- Previous data gives a baseline to derive reliable designs from
- Provides unmatched resource capacity management data
- Process management tools that implement ITIL processes can also be used to implement business processes



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# Helps ITIL Service Transition LEANVISTA

- Removes organizational ambiguity when you have a clearly defined process
- Makes each person's role in the process crystal clear
- Provides excellent training materials
- Flushes unresolved issues
- Provides the same change management/release management to process as to code





# Helps ITIL Service Operations LEANVISTA

- Unused dusty manuals filled with process diagrams don't implement process
- Gives advance warning of issues before they become problems
- Provides better deliverable quality and uniformity of response.
- Gives clear credit for performance
- Enables SOX compliance monitoring/security management
- Automation ensures slack/gap time is eliminated
- Provides real-time performance data against service level requirements





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### Helps ITIL Continual Service Improvement LEANVISTA

- Evidence-based decisions require good data.
- Automation provides unmatched visibility into operations *if* you're measuring the right things.
- If your not automated, however, you're probably already way too busy to collect data.
- Ergo, if you're not automated, you're probably not making evidencebased decisions.
- P.S. It's nice to be able to prove you're right, or figure out how to fix something that's wrong.





A partial list.....

- 1. Ability to define tasks and processes
- 2. Push and pull capabilities
- 3. Ability to remind people of deadlines organizationally contextual dashboards/notifications
- 4. Ability to "head off" late tasks before they become late
- 5. Ability to integrate across the ecosystem through web services
- 6. Ability to derive resource capacity mgt view

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## More Traits -2

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- 7. Cloud or server based
- Ability to tie tasks/processes to people/org units/queues
- 9. Active notification system
- 10. Ability to put the right "skin" on the UI
- 11.Ability to integrate with other PM environments12.Economical

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13. Not require computer programmers to make it work- can be managed by business SMEs

14. Can take the work products along for the ride

- 15. Unalterable detailed SOX-compliant audit trail
- 16. Scalable (technically and financially) from the smallest to the largest requirement

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### Tips for Process Automation Success LEANVISTA

- Start small
- Pick the right pilot process
- Keep it simple but meaningful
- Form the right pilot team users and IT
- Get comparative baseline and delta metrics
- Define terms of success clearly
- Don't oversell it
- Manage communications carefully

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# Summary of 5 Ways...

- Process management tools unite an organization's People, Process (ITIL or Business Processes), and Technology in a Seamless Cost Effective manner that significantly Increases Productivity and Profitability through:
  - 1. Increased Organizational Visibility
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- Resulting in an <u>improved capability to compete</u>



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We'd Love To Hear From You!

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